

### **ABOUT VERTEX ENERGY**

Vertex Energy, Inc. (VTNR) is a specialty refiner and marketer of high-quality hydrocarbon products. Its business divisions include aggregation and transportation of refinery feedstocks such as used motor oil and other petroleum and chemical co-products to produce and commercialize a broad range of high purity intermediate and finished products such as fuel oils, marine grade distillates and high purity base oils used for lubrication. Vertex Energy employs a regional model with strategic hubs located in key geographic areas in the United States.

With an influx of cheap natural gas, a need exists for more re-refiners and processors, like Vertex. While used oil collectors historically sold to local industrial burners, these burners are now switching to natural gas. Collectors without an infrastructure to cope with this shift are now selling to re-refineries. The market price for burning is currently linked to natural gas, while the price for re-refined oil is more closely linked to higher-priced diesel. As more of the 600 million gallons of burned oil is re-refined, the market size will increase considerably, assuming the spread between diesel and natural gas holds.

#### MARKETS FOR USED OIL

- BURNERS (Paper Mill, Asphalt Kiln)
- RE-REFINERIES (Base Stock)
- VACUUM GAS OIL (VGO)
- EXPORT (Utility Blends)
- HIGH VALUE FUEL

### **KEY FACTS**

- NASDAQ: VTNR
- Headquarters: Houston, TX
- Shares Out: 32,611,743
- Stock Price (6-21-17): \$1.02
- LTM Revenue (3/31/17): \$118.7MM
- LTM Gross Profit (3/31/17): \$20.6MM

# **BUSINESS DIVISIONS**

### **BLACK OIL DIVISION**

Vertex Energy's Black Oil Division is a collector, aggregator, logistics manager and re-refiner of used oil (or "black oil"), which is used as the feedstock for our re-refining, chemical processing and/or blending operations.

## **REFINING & MARKETING DIVISION**

The Refining & Marketing Division produces three distinct products from distressed hydrocarbon streams: gasoline blendstock, a raw gasoline product sold to large fuel blenders; pygas, a feedstock for various chemical production processes; and marine cutterstock, which is sold to large oil trading companies and used in making ship fuel.

#### RECOVERY DIVISION

Vertex Recovery, L.P., is a generator solutions company for the proper recycling and management of used oil and used oil-related products, new and wet lubricating oils, offspec and virgin crude oil, gasoline blendstocks, fuel oil and cutterstocks, and vegetable oils and grease.

### **REFINING TECHNOLOGIES**

#### **BASE OIL TECHNOLOGY**



Vertex operates a non-hazardous, used oil refinery in Columbus, OH, as well as four terminals scattered throughout the Midwest, which aggregate UMO collected from 8-10 major metropolitan areas. Our services include used oil pickup and removal, oil filter management, used antifreeze disposal, No.4 fuel sales, asphalt flux sales diesel additive sales and Group II base oil sales.

# **VGO TECHNOLOGY**



Vertex manages a non-hazardous used oil refinery in Marrero, LA. Used motor oil (UMO) is brought into the facility by semi-truck, railcar, or by barge and is rerefined through three successive distillation steps, which stripe and convert UMO into vacuum gas oil, asphalt extender and fuel condensate.

## **TCEP TECHNOLOGY**

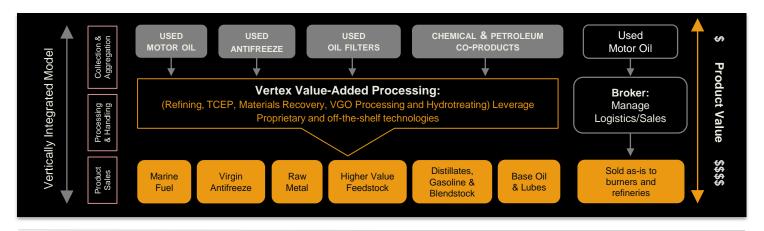


Launched in July 2009, this new business initiative within the Black Oil Division utilizes a proprietary technology to convert black oil into a refining feedstock or diesel replacement that can be used in all grades of ship fuel.

This document may contain forward-looking statements including words such as "may," "can," "could," "should," "predict," "aim," "potential," "continue," "opportunity," "intend," "goal," "estimate," "expect," "expectations," "project," "projections," "plans," "anticipates," "believe," "think," "confident," "scheduled," or similar expressions, as well as information about management's view of Vertex Energy's future expectations, plans, and prospects, within the safe harbor provisions under the Private Securities Litigation Reform Act of 1995. These statements involve known and unknown risks, uncertainties and other factors which may cause the results of Vertex Energy, its divisions and concepts to be materially different than those expressed or implied in such statements. These risk factors and others are included from time to time in documents Vertex Energy files with the Securities and Exchange Commission, including but not limited to, its Form 10-C/s, and Form 8-K's. Other unknown or unpredictable factors also could have material adverse effects on Vertex Energy's future results. The forward-looking statements included in this press release are made only as of the date hereof. Vertex Energy cannot guarantee future results, levels of activity, performance or achievements. Accordingly, you should not place undue reliance on these forward-looking statements. Finally, Vertex Energy undertakes no obligation to update these statements after the date of this release, except as required by law, and also takes no obligation to update or correct information prepared by third parties that are not paid for by Vertex Energy.



### WHAT WE DO



### **NATIONAL FOOTPRINT - REGIONAL FOCUS**



## **FINANCIALS**



# NOLs of ~\$40MM